

INSURANCE, SECURITIES, AND INVESTMENTS CAREER PATHWAY

State-Designated Pedagogy Requirements (*Effective July 1, 2019*):

- 7-12 PLT; or
- Practicum, internship, or student teaching 7-12; or
- 2 years of verified teaching experience in a 7-12 setting

Coursework Requirements:

9 Semester hours of coursework related to one or more of the following areas:

- Risk management
- Insurance
- Securities
- Investments

State-Designated Test Requirements (passage of one test):

Test #	Test Name	Cut Score	Effective Date
	Licensed Insurance Agent		
	Licensed Real Estate Agent		
	Licensed Securities Broker		

Other Requirements:

4000 Hours of Validated Work Experience in a Related Field within the previous five years		
Business Owner	Manager	Real Estate Agent
Financial Investments	Banker	Insurance Agent
Sales Management	Administrators	Entrepreneurs

Preparations that can add this Endorsement:

Preparation	Pedagogy		CTE Methods		Test		Coursework		Other
Early Childhood	X	AND	X	AND	X	OR	X	OR	X
Elementary	X	AND	X	AND	X	OR	X	OR	X
Secondary			X	AND	X	OR	X	OR	X
CTE Preparation					X	OR	X	OR	X
K-12			X	AND	X	OR	X	OR	X
Early Childhood SPED	X	AND	X	AND	X	OR	X	OR	X
K-12 SPED			X	AND	X	OR	X	OR	X
CTE Instructor Permit			X	AND	X	OR	X	OR	X

Assignment Codes:

Code	Assignment Description	Code	Assignment Description
12108	Accounting II	12202	Principles of Selling
12056	International Business and Marketing	12106	Risk Management and Insurance
12107	Investment Planning		

July 1, 2017