

# INSURANCE, SECURITIES, AND INVESTMENTS CAREER PATHWAY

## Preparations that can add this Endorsement:

Preparation	Pedagogy		CTE Methods		Test		Coursework
Early Childhood Preparation	X	AND	X	AND	X	OR	X
Elementary Preparation	X	AND	X	AND	X	OR	X
Secondary Preparation			X	AND	X	OR	X
CTE Preparation					X	OR	X
K-12 Preparation			X	AND	X	OR	X
Early Childhood SPED Preparation	X	AND	X	AND	X	OR	X
K-12 SPED Preparation			X	AND	X	OR	X

## State-Designated Pedagogy Requirements (Effective July 1, 2019):

- 7-12 PLT; or
- Practicum, internship, or student teaching 7-12; or
- 2 years of verified teaching experience in a 7-12 setting

## Coursework Requirements:

### 9 Semester hours of coursework

- 9 credits total, including credits related to risk management, insurance, securities or investments

## State-Designated Test Requirements:

Test #	Test Name	Cut Score	Effective Date
	Licensed Securities Broker		
	Licensed Insurance Agent		
	Licensed Real Estate Agent		

## Other Requirements:

4000 Hours of Validated Work Experience in a Related Field within the previous five years		
Business Owner	Manager	Real Estate Agent
Financial Investments	Banker	Insurance Agent
Sales Management	Administrators	Entrepreneurs

## Assignment Codes:

Code	Assignment Description	Code	Assignment Description
12056	International Business and Marketing	12202	Principles of Selling and Advertising
12104	Accounting I	22101	Leadership and Service
12106	Risk Management and Insurance	22104	Service Learning
12107	Investment Planning	22152	Employability
12108	Advanced Accounting		
12109	Specialized Accounting		